



Document Translation Pricing for the State of Vermont

Translation Services Preferred Pricing								
Translation Rates*				Volume Discount Thresholds				
Language Groups	Matching Text	New Text	Minimum	5,000 Words	10,000 Words	50,000 Words	100,000 Words	500,000 Words
Group 1 (Spanish)	\$0.10	\$0.20	\$100	4%	6%	8%	10%	12%
Group 2 (See Language Groups)	\$0.15	\$0.25	\$150	4%	6%	8%	10%	12%
Group 3 (See Language Groups)	\$0.19	\$0.32	\$150	4%	6%	8%	10%	12%
Group 4 (See Language Groups)	\$0.22	\$0.36	\$150	4%	6%	8%	10%	12%
Document Updating & Validation Services**				Additional Services Available (1 hour minimum)				
Group 1	\$60/hour			Formatting				\$35/hour
Group 2	\$72/hour			Multilingual Desktop Publishing				\$85/hour
Group 3	\$90/hour			Post Graphics Review				\$60/hour
Group 4	\$108/hour			Style Guide or Glossary Creation				\$60/hour
Other Information								
Rush fees will be calculated as an additional 50% of total project cost.								
Technical Content may be subject to an additional 20% per-word fee.								
A 50% down payment is required upon acceptance of any project over \$10,000.								
No charge for Typesetting.								
* Translation rates include translation and editing by a second translator.								
**Validation & updating includes standalone proofreading, editing and updating translations based on updates to source documents. Major updates may include a combination of per-word and hourly rates (1 hour minimum).								
TRA-FRM-006							Revised: 4/7/09	

Additional Service Terms:

- Work Order detailing scope of service, costs and turnaround timeframe will be issued for each project, subject to Customer acceptance prior to commencing.
- Minimums are applied per language, per project.
- Documents can be grouped together under a single project.
- Per-word pricing may be higher for highly technical content.
- Formatting, Desktop Publishing, Post-Graphics Review and Rush charges may apply as determined by Customer requirements.
- Proofreading, Editing and Reviewing Services are available upon request.
- Prices listed above are for translations from English to the target language.

Document Translation Language Groups

<p><u>Group 1</u> Spanish</p> <p><u>Group 2</u> Albanian Armenian Belarusian Bosnian Bulgarian Chinese Croatian Czech Estonian French German Greek French Canadian Hungarian Italian Korean Latvian Lithuanian Macedonian Polish Portuguese (Brazil) Portuguese (Eur) Romanian Russian Serbian Serbo-Croatian Slovak Slovene Ukrainian Vietnamese</p>	<p><u>Group 3</u> Amharic Arabic Bengali Burmese Cambodian Dari Farsi Gujarati Haitian Creole Hebrew Hindi Khmer Japanese Marathi Panjabi Punjabi Somali Sotho Swahili Tagalog Tamil Telugu Thai Turkish Urdu</p>	<p><u>Group 4</u> Afrikaans Azerbaijani Azeri Catalan Danish Dutch Finnish Flemish Gaelic Georgian Hmong Icelandic Indonesian Javanese Kannada Kazakh Kyrgyz Kurdish Latin Laotian Malay Moldavian Nepali Norwegian Nyanja Pangasinan Pashto Pohnpeian Roani Romansch Rundi Samoan Sinhalese Swedish Taiwanese Tajik Tigrinya Trukese Turkmen Uzbek Welsh Yao Yiddish Zulu</p>
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